Discussion Questions for First Midterm
Social Psychology

2 or 3 of the following questions will appear on the midterm exam. Other
Most questions can be answered with 120-130 words, or less.
Make sure you answer every part of the questions.

You may work with other students to prepare answers ahead of time (although you
each should come up with your own examples if the question calls for examples).
Email me with any questions that you have.

1. Schachter & Singer developed a 2-factor theory of emotions. Fully describe the 2 factors. Describe the Valins (1966) "heartbeat" study (including the method and the results) and relate it to each of the 2 factors.

2. Researchers are interested in the question, "What kind of feedback do people want about themselves?" Name and describe the four types of feedback we can receive (i.e., the four motives for self-evaluation) and provide your own example (not from notes or the book) of each type.

3. Fully describe Gilbert's two-stage model of attributions, and relate his model to the Fundamental Attribution Error (including a definition of the FAE and which stage it occurs at). Provide your OWN example of processing at Stages 1 and 2 a behavior that you observe.

4. Jones and Davis (1965) proposed a theory about what leads up to attributing a person's behavior to an internal disposition. Fully describe this process, i.e., what four types of information are informative? Include an example (that you make up) of each type of information, including what type of attribution would be appropriate for each.

5. Describe the Bargh, Chen, and Burrows (1996) "rude/polite priming" study. Name the independent and dependent variables (refer to them as such explicitly) and describe the method (i.e., what procedure the participants were involved in). What were the results (how did the IV affect the DV?) and what theoretical conclusion did the experimenters suggest?